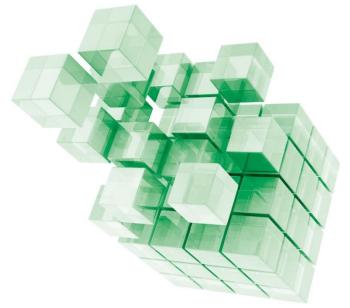


## "Portafolio Schaeffler Industria 4.0 – OPTIME"



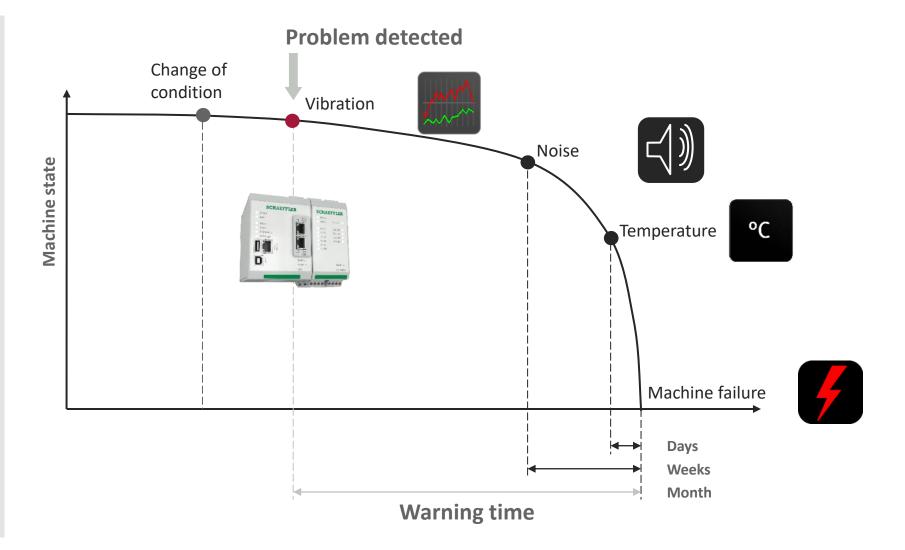
Presented by Schaeffler 18/02/2023

#### **Condition Monitoring**

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### Why Condition Monitoring?

- Increased availability/ prevention of unplanned downtime
- Planning of service and maintenance is improved
- Subsequent damages are avoided, reduction of maintenance costs
- Analysis of the damage root cause is supported



### Issues with «CONVENTIONAL» predictive condition monitoring

### Human factors

- Hazardous environments
- Weeks in-between measurements
- Cannot cover all rotating machines
- Change work processes and habits
- Gaps in condition monitoring expertise

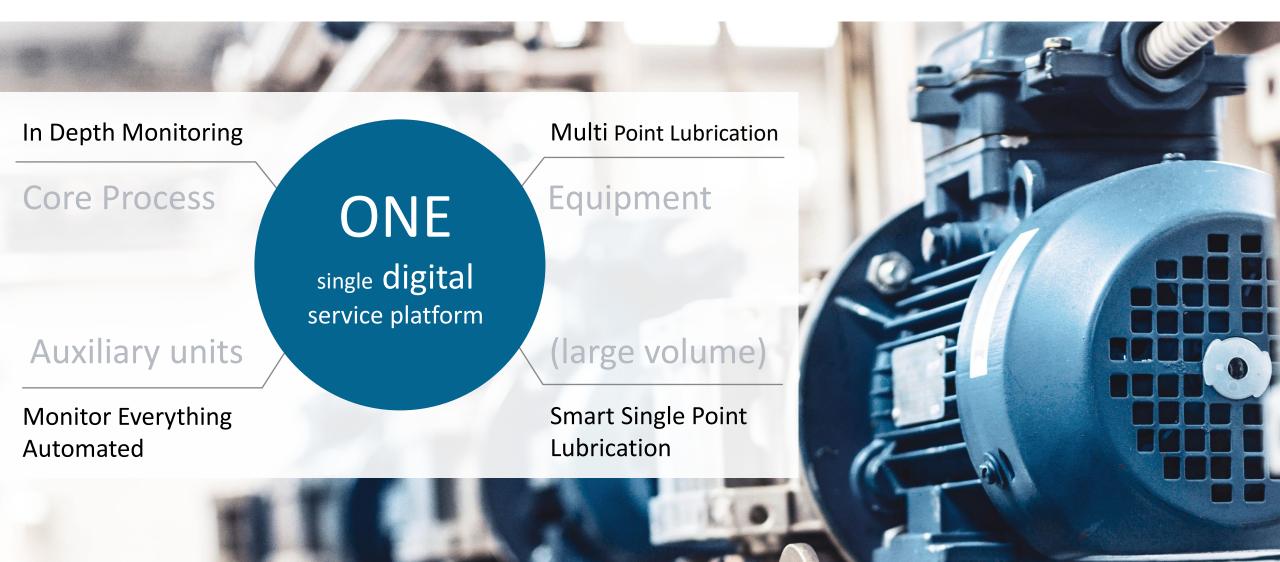
### Missing Digitalization

- Incomplete data
- Multiple databases
- Missing integration into company eco systems
- Missing automation and workflow

### With lubrication it is basically the same



Requirements towards comprehensive approach for **predictive maintenance** and **smart lubrication** 





- SmartCheck
- Prolink
- Optime

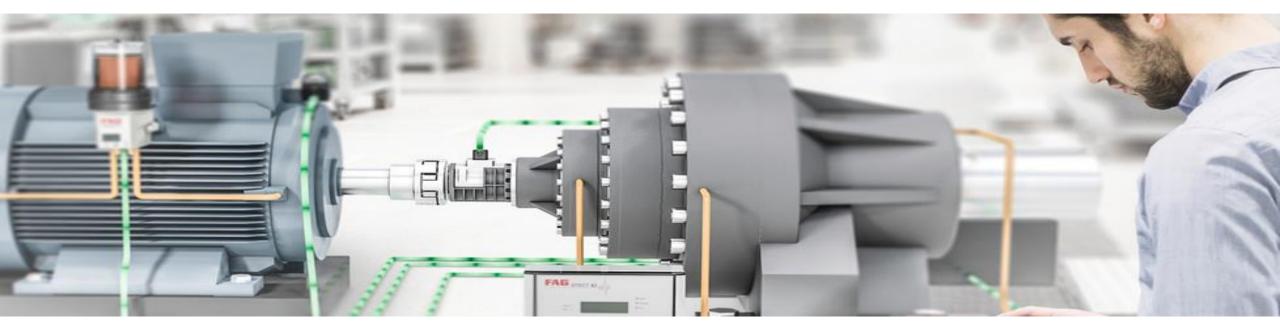




#### Schaeffler Industry 4.0 Automatic Diagnosis – for E-Motors, Pumps and Fans

### SCHAEFFLER





## FAG SmartCheck



### **Online Condition Monitoring**



#### Vibration sensor FAG SmartCheck

#### Hardware FAG SmartCheck

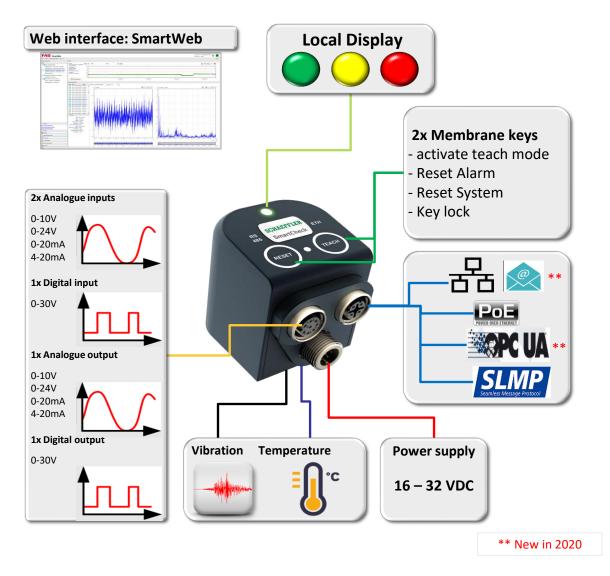


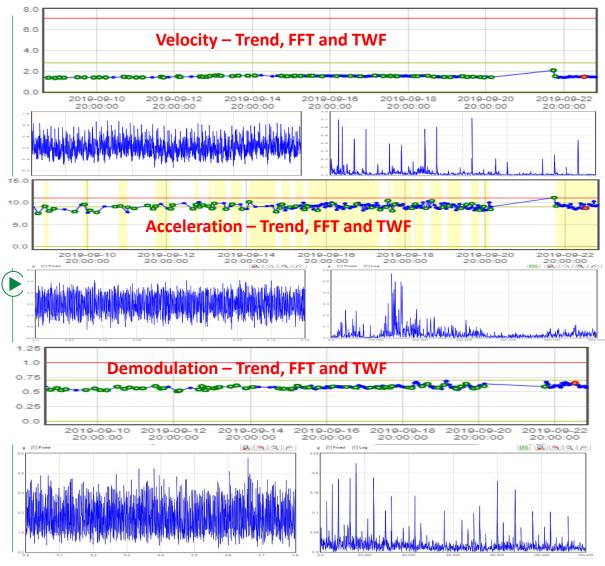
► Web based online diagnosis

Innovative sensor

History data for long periods of time

9





## **Smart Check – Key Feature Set**

Mount, power and Go!! Embedded Software ( ( dB) Flexibility Vib and Temp in one device Narrow Band alarm capability Local Indication Wide Frequency Range Additional Data

#### <u>New in 2020</u>

Email capability OPC-UA Server (on the Smart Check)

Channel monitoring MQTT Preconfigured to start collecting data once powered Smart Web provides basic data viewing capability with bearing database Can handle variety of I/O, vibration and Outputs Unique in the market (for FFT capable system on variable speed equipment) Allows system to alarm on Gear mesh or BPFO or Unbalance Green, yellow and red indicating alarm condition 0.8 - 10k Hz frequency range 64 MB memory, IP67 housing, Teach mode, IP Addressable

Provides communication interface to condition changes & data backup Open Platform Communications - Unified Architecture (2008) -Vendor independent, Scalable, Secure, Standardized Allow for faster alarming on up to 3 parameters (<1 sec) Message Queuing Telemetry Transport

PUBLIC

SCHAEFFLER

ProLink System integration

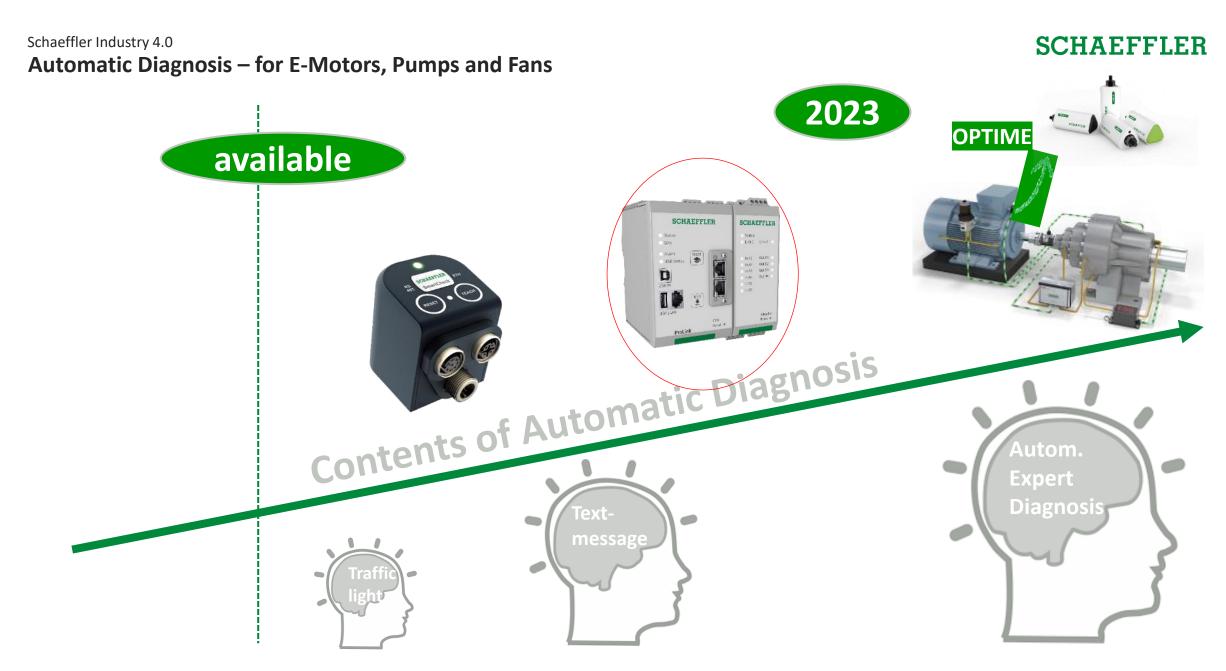
### **Direct integration in ERP and Cloud**

### SCHAEFFLER



Direct integration via standard communication channels:

- OPC/UA Server
- WebServices
- E-Mail
- Profinet
- CC-Link IE

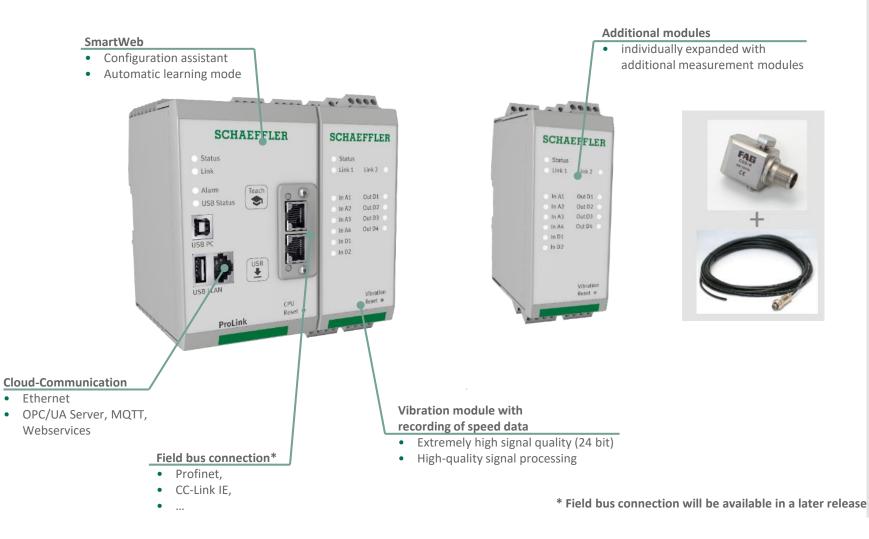




# ProLink – <u>Condition Monitoring System</u>

20200710

### In a nutshell



#### Short info

- Smallest unit consisting of processor module (CPU) and vibration module.
- Depending on requirements, the modules can be expanded from 4 to 8, 12 or 16 vibration channels
- Based on proven SmartCheck technology with consistent operating concept and identical software for both products
- Integration into the process world via usual field buses

### Maximum expansion of the Monitoring System (available)

#### SCHAEFFLER SCHAEFFLER SCHAEFFLER Status Status Status Link Link 1 Link 2 Link 1 Link 2 Alarm Teach 00 USB Status In A1 Out D1 In A1 Out D1 In Az Out D2 In Az Out D2 USB PC In A3 Out D3 Out D3 In A3 In A<sub>4</sub> Out D4 In A<sub>4</sub> Out D4 In D1 In D1 In D2 In D2 USB 00 USB | LAN CPU Vibration Vibration Reset 🛛 Reset Reset . ProLink Vibration Vibration CPU Module 1 Module 4

#### Internal Ethernet Bus

PUBLIC

• Max. 4 Modules

- 4 x Vibration

- 16 Vibration Input
- 8 Digital Input (of which 8 Pulse A/B coded)

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• 16 Switching output (digital)

ProLink System integration

### **Direct integration in ERP and Cloud**

## SCHAEFFLER



Direct integration via standard communication channels:

- OPC/UA Server
- WebServices
- E-Mail
- Profinet
- CC-Link IE

#### 1 Technical details

### SCHAEFFLER

#### **Example Automotive Industry – Exhausters of Filter System**

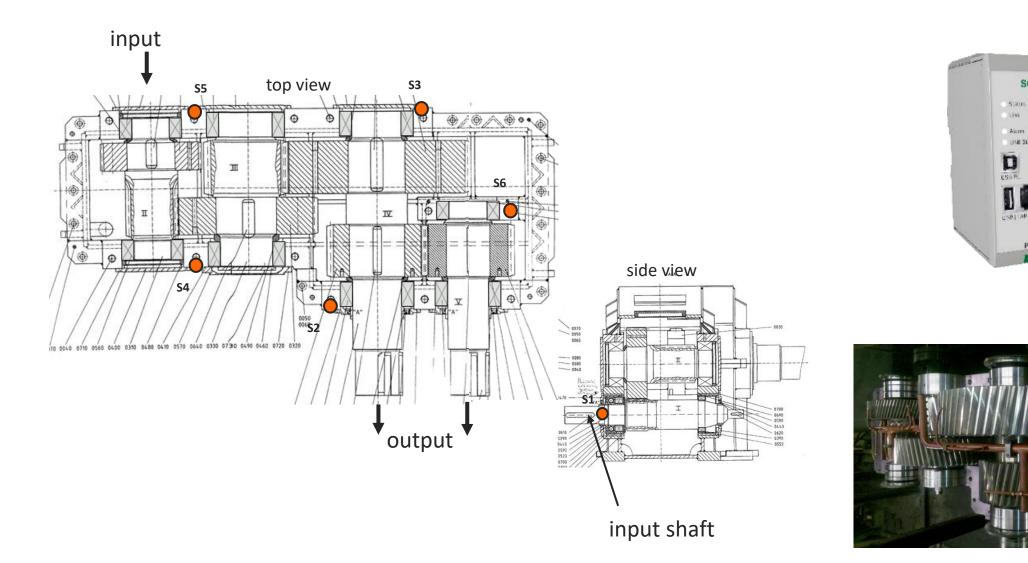


and the second

SCHAEFFLER

ISB SU

### **Gearboxes of Heavy Duty Mixers**



### **Gearboxes of Heavy Duty Mixer**



### Scope of Supply;

1x	069695938-0000-10	Prolink-8CH
6x	056059760-0000-10	SENSOR-C002-01S0-00MILM8
6x	069717176-0000-10	SENSOR.CABLE-MIL-M12-30M
2x	069810354-0000-10	DTECTX1-S.ISOAMP-UNIVERSAL
2x	069810869-0000-10	DTECTX1-S.CONNECT-M12-STD-4P-MS
6x	039697592-0000-10	SENSOR.FIX-PLATE-M8
1x	020961278-0000-10	SENSOR.PLATE-GLUE
4x	052558258-0000	CM-HOUR-ENGINEER (configuration)
10x	052558258-0000	CM-HOUR-ENGINEER
		(commissioning)
24x	074581643-0000	CM-HOUR-E-SERVICE
		(remote service)

Differentiation SmartCheck to ProLink CMS

#### **Differentiation SmartCheck to ProLink CMS**

#### SCHAEFFLER SCHÄEFFLER ALL LINT **SmartCheck ProLink CMS** Measurement points 4-16 1-3 Limited space ++ -Surface >70°C ++ \_ with zener barriers ATEX -PLC integration +++ **Unterwasser**? Spindle Applikation

SCHAEFFLER

### **Complexity of applications**

#### **Applications for beginners**

- Motors
- Fans
- Pumps
- All Industries







#### Advanced applications

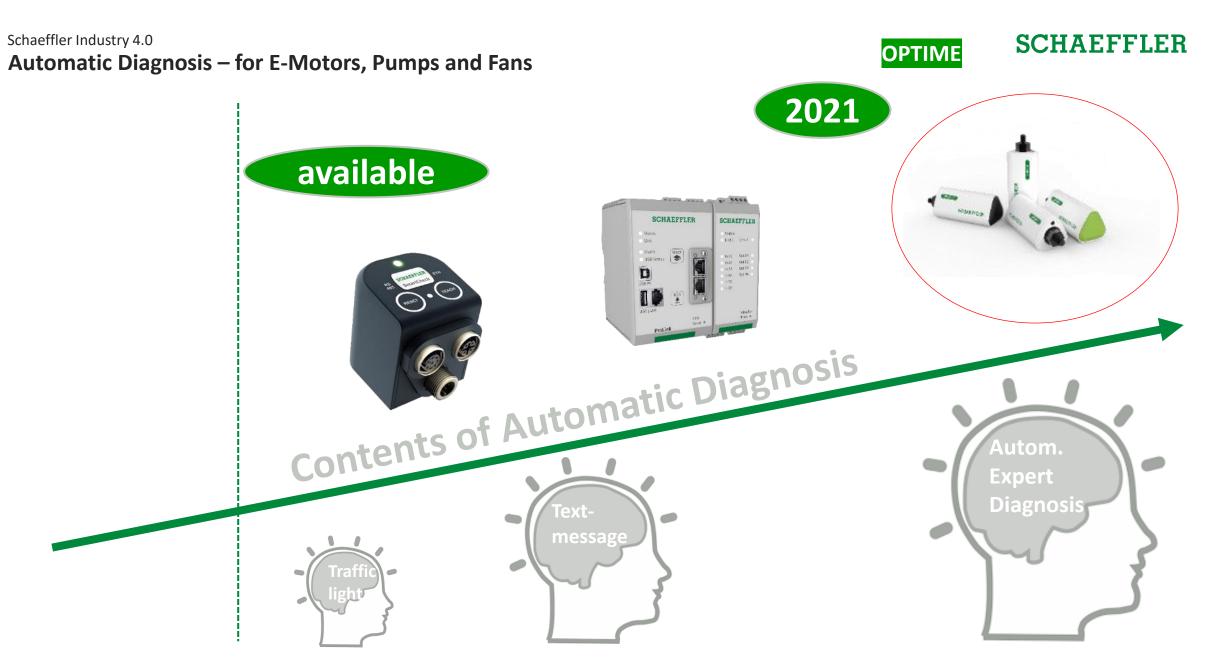
- Gearboxes
- High channel no. e.g.
  - Paper Machines
  - Steal Industry
  - Wind turbines
  - Cement
     Manufacturing



#### **Application for experts**

- Machine tools
- Crane
- **Complex** industrial applications
- ATEX / Eex

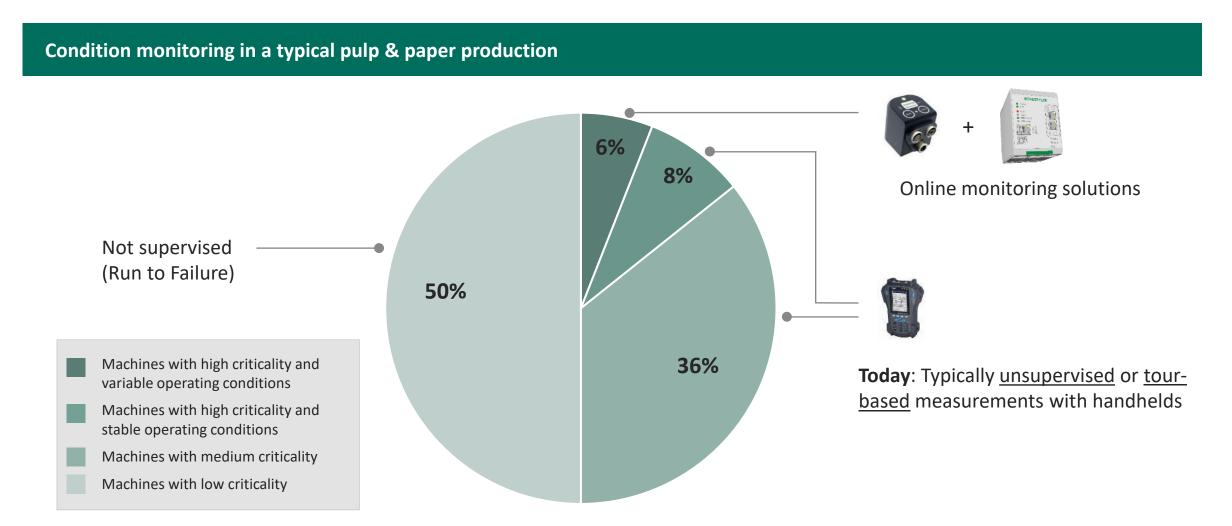




3 OPTIME The Pitch



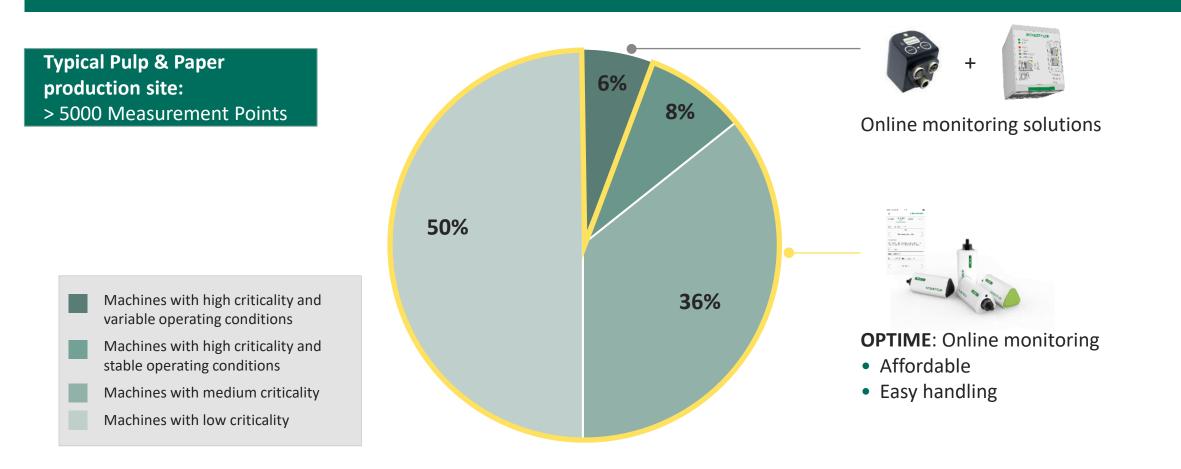
# Customer aggregates that are not monitored or only monitored manually represent an uncontrolled risk.



### Reduction of risk by introducing the next generation of condition monitoring

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### Condition monitoring in a typical pulp & paper production



3 OPTIME The Pitch

**SCHAEFFLER** 

## **OPTIME** – Plug, Play & Monitor.





#### Automated data analysis with Schaeffler know-how

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OPTIME 5

**Schaeffler OPTIME** 

is a system that can be easily expanded. It consists of wireless, battery-powered vibration sensors, a gateway and a digital service that evaluates this data and provides professional analysis - conveniently via smartphone or desktop application.

SCHEEFERS

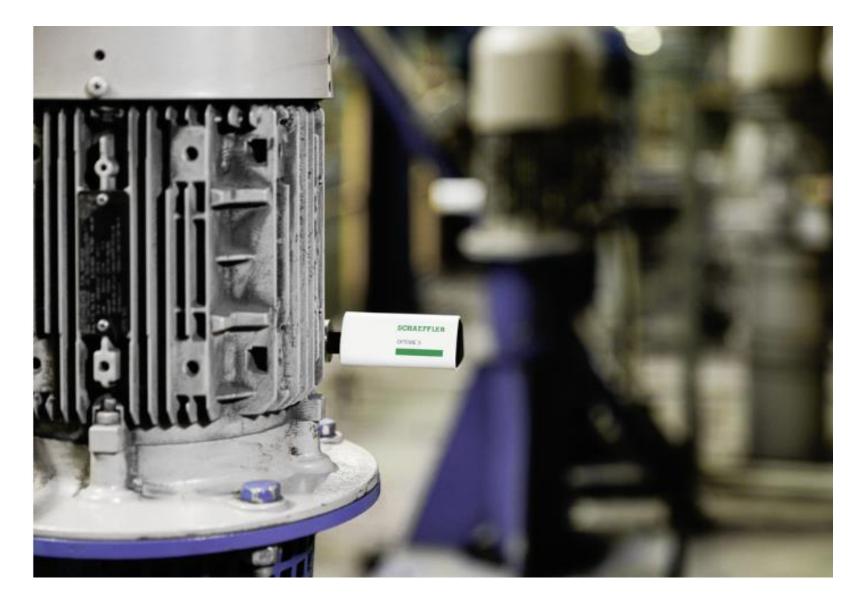
SCHAEFFLER

SCHA

HAFFFLER

**3 OPTIME** 







#### How it works

SCHAEFFLER



#### PLUG.

- Simple and fast sensor installation by screw or adhesive connection
- Automatic network construction
- Mesh network as one of the most energy-efficient and reliable IoT networks in the industry
- System can be extended by further measuring points at any time
- No previous knowledge required



#### PLAY.

- Intuitive operation for beginners and experts
- Clear visualization of trend developments and severity of possible incidents
- User-specific views possible by grouping the monitored aggregates
- Emergency Alarm
- Digital Service provides professional diagnostics, available 24/7 via app



#### PREDICT.

- Continuous, automatic analyses based on expert algorithms and machine learning
- Indicates malfunctions weeks in advance and provides information on the causes
- Long-term planning of maintenance measures, personnel requirements and spare parts procurement



### **OPTIME** – typical target applications (...and many of them)













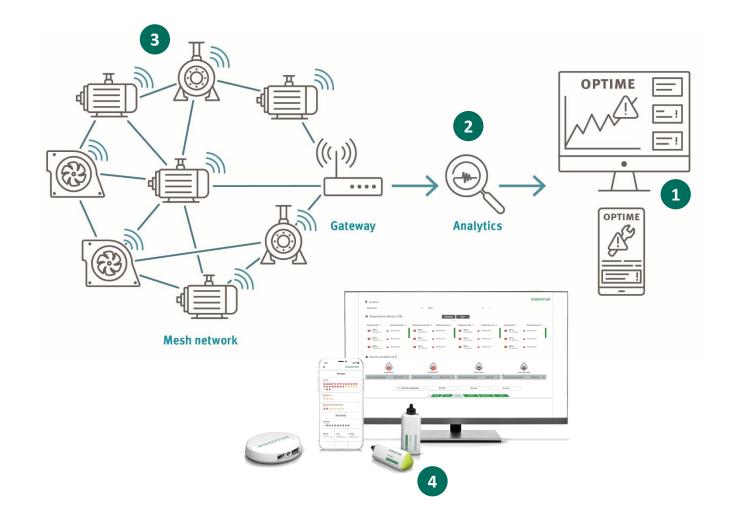






### **OPTIME** - affordable and effortless next generation condition monitoring

### SCHAEFFLER



#### **1** Easy to use applications:

Desktop application for expert users and mobile application designed to serve the role-based work processes

#### 2 Continuous automatic measurement:

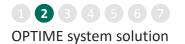
- Early reaction to impending machine failures on the basis of Schaeffler bearing analysis algorithms and machine learning
- Effortless and safe condition monitoring and maintenance in all environments.

#### 3 Wireless mesh network:

Automatic network management, device provisioning and battery life optimization

#### 4 Plug-and-play sensors:

- Used as simply as possible.
- The lifetime of the batteries of the sensors is 5 years.
- The attractive price allows the use with currently unmonitored or low monitored machines.



### A smart network thanks to mesh technology



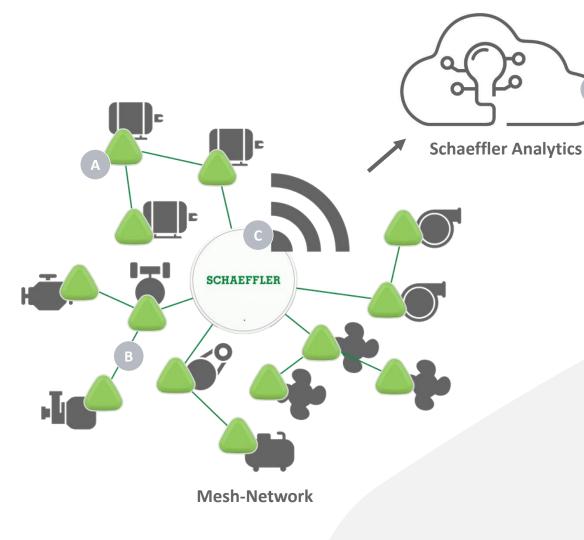




### The ABC of complete condition monitoring

### SCHAEFFLER

- Simple and quick installation of the battery-powered sensors on the machines.
- Wireless sensors record vibration and temperature data for automatic monitoring of machines and plants.
- The gateway receives the sensor data and transfers them to the cloud.
- D The digital service evaluates data and delivers professional error analyses – conveniently via smartphone or desktop application.





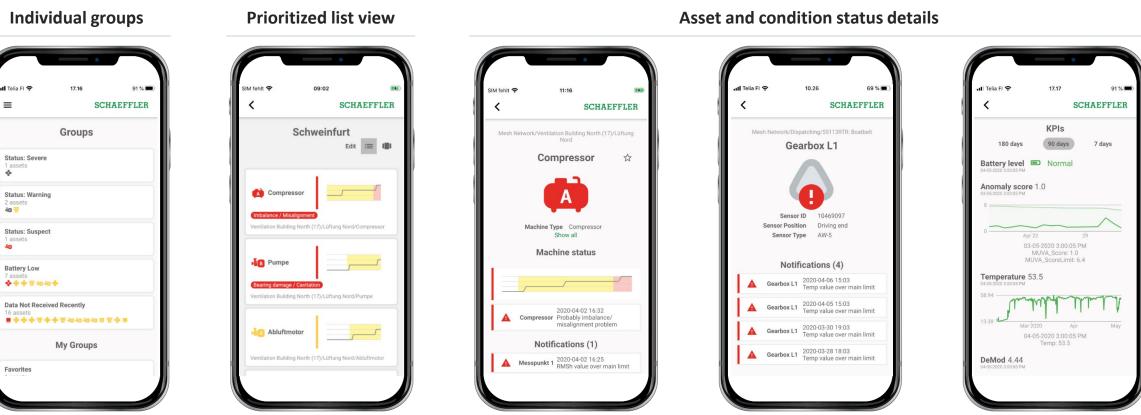
App – Easy to use

All results are available in an easy to use app for desktop and smartphone. The functions are tailored to the users' needs and their individual work processes.



#### One service app for all your user groups

**SCHAEFFLER** 



Full transparency over all machines

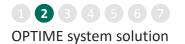
Prioritized maintenance issues

Self-learning machine condition assessment

Understandable recommendations

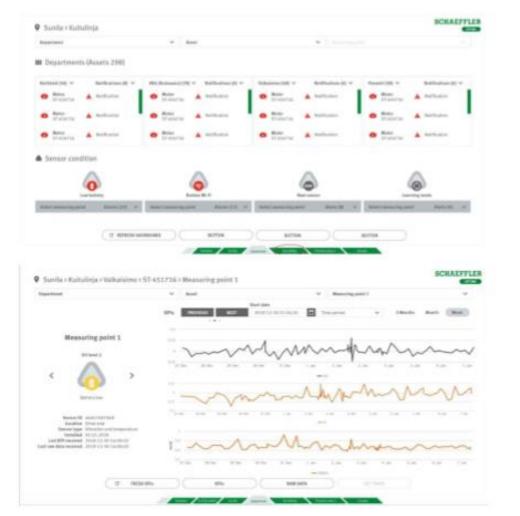
Trend and data view for experts

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#### **OPTIME PC-App**



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### **Efficient and simple**

### SCHAEFFLER



#### **Cost-efficient monitoring**

Monitoring of hundreds of rotating machines for just a few cents per day – up to 50 percent less expensive than monitoring with handheld meters



#### **Quick install**

The installation of the sensors and the setup of the app takes a few minutes – no previous knowledge necessary



#### Using expert knowledge

Digital Service delivers professional diagnoses based on expert algorithms and machine learning, available 24/7 via app – so you always make the right decision



### For beginners and advanced students

Intuitive operation offers decisive information and comprehensive extensions suitable for different users and needs



#### **Application example cement**

#### SCHAEFFLER



#### **Typical Process Steps**

Quarry: Rock transport, raw meal and/or cement additives,
Clinker Burning: Cyclone tower, clinker transportation,
Cement Milling: Milling and separating circuits, Dispatching:
Boat loading, clinker transportation

#### **Typical Machines**

E-Motor & gearbox & support bearings E-Motor & fan & support bearings E-Motor & fan



OPTIME is characterized by a **reasonable price** and easy installation, which allows the monitoring to **be extended to many machines in cement mills**. With OPTIME, our maintenance staff has the **transparency of the condition** of most of our machines without having to monitor the machines all the time from close by.

#### 1 2 3 4 5 6 7 Focus industries for OPTIME

#### Application example cement Finnsementti, Cement mill, Parainen, Finland



#### **Project status**

Last month achievements

- Installed 128 sensors and 10 gateways
- Self-learning period for alarms on-going
- Manual data analysis done on weekly basis.

Two findings have already led to maintenance activities
 Next month targets / actions

- Improve weak connection in single underground tunnel
- Automatic alarms enabled
- Close follow-up for machines with findings
- Update user dashboard and sensor FW version

#### Installed sensors and gateways

Total: 128 sensors and 10 gateways

- Harbour (pier): 11 sensors
- Harbour (dispatching): 15 sensors
- Raw material: 28 sensors
- Cement milling: 23 sensors
- Clinker storage: 39 sensors
- Cyklone tower: 8 sensors
- Aquarium: 4 sensors









#### **Application example Schaeffler Schweinfurt (Metal processing/bearing production)**

#### **Typical Process Steps**

Heat treatment, ventilation plant, petroleum plant, test rig, cooling lubricant, central supply

### **Typical Machines**

E-Motor Pump Fan

When we heard about OPTIME, we stopped investing in manual hand **SCHAEFFLER** *measurements*. We no longer need to include our own IT, as the gateways are already equipped with SIM cards.

3 OPTIME The Pitch



**OPTIME** - it has never been easier to avoid up to 90% unplanned bearing-related downtime.



- Monitor your machines for less 20 cents a day per machine.
- ...and OPTIME monitors continuously.



- Start monitoring hundreds of assets within hours.
- ...and no training is required for OPTIME.



- Schaeffler experts for diagnostics and consulting
- ...and all in one app.

#### Portfolio Overview – Schaeffler Condition Monitoring Solutions (Typical Applications)

OPTIME



Next generation affordable and effortless condition monitoring, easily scalable

General:

- Auxiliary machinery with <u>mostly stable</u> operating conditions (speed, load)
- Factories or parts of those, where a large number of single machines or measuring points (>100) are to be monitored
- Machines with a speed range between 100 and 5.000 rpm

SmartCheck



Full-grown one-channel Condition Monitoring system with an intelligent teach mode and an integrated webserver

General:

- Production-critical machinery
- Machinery with variable process conditions
- Applications starting from 50 rpm
- Smaller machinery, where 1-4 measuring point are sufficient

#### ProLink CMS



Modular multi-channel Condition Monitoring system for vibration and other values with enhanced connectivity

General:

- Production-critical machinery
- Machinery with variable process conditions
- Machinery, where 4 to 16 measuring points are necessary
- Applications where special fieldbus-connectivity is required
- Very low speed applications (<50 rpm)</li>
- For special sensor requirements (e.g. high temperature, small footprint,...)

14



Feature	OPTIME	SmartCheck	ProLink CMS
Low cost per measurement point	$\checkmark$		
Wireless solution (very easy installation)	$\checkmark$		
Application Speed	100 – 5.000 rpm	> 50 rpm	< 20 rpm possible
Typical pre-warning time*	2 - 4 weeks	2 – 3 month	2 – 3 month
Connection to Cloud	$\checkmark$	$\checkmark$	$\checkmark$
Process-oriented monitoring		$\checkmark$	$\checkmark$
Connection to PLC		$\checkmark$	$\checkmark$
High temperature applications (> 85°C)			$\checkmark$
Special sensor requirements (extremely rugged, small profile, other)			$\checkmark$

\*depending on the application

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#### **Predictive Maintenance on ONE Platform**

#### **Auxiliary Units: Monitor Everything Automated**



Wireless Solution

#### **Core Process: In Depth Monitoring**



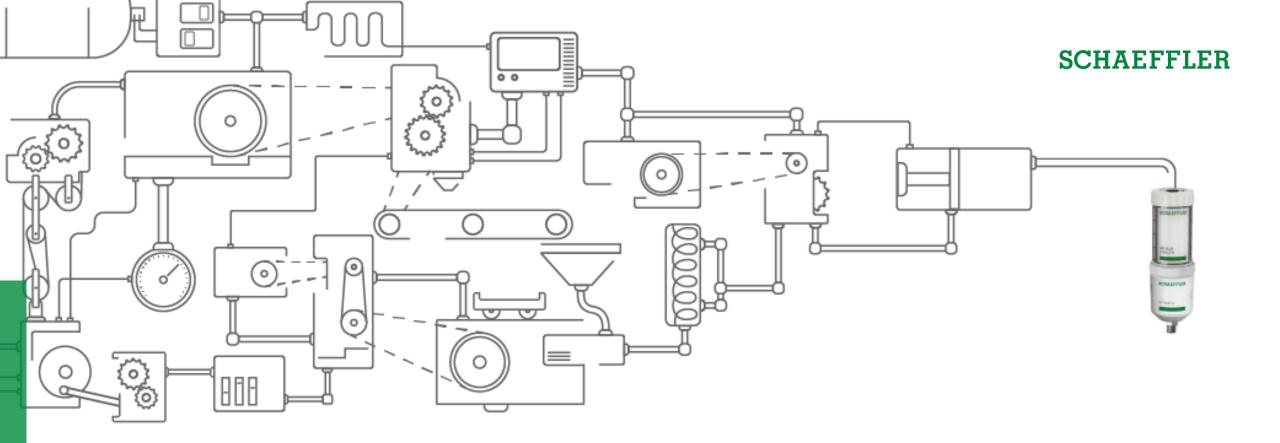
#### **Wired Solution**

#### 2/18/2023 Schaeffler Industrie 4.0 – Service Solutions for the Cement Industry

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ONE

single digital



## **OPTIME C1**

The world's first smart lubricator

We pioneer motion

# Schaeffler is

# your solution provider

# for smart maintenance

#### A thoroughly positive user experience



From installation to operation to maintenance.

One-stop shopping for all innovative and smart solutions to meet long-term productivity needs.

#### In short:

We make life as easy as possible for our customers

#### The world's first smart lubricator built to simplify the task of lubricating your machines





Introduction

#### SCHAEFFLER

#### **Complex challenges**

# Maintenance tasks in your plant are complex

And part of that complexity comes from the tasks that maintenance teams wish they could cut out of their daily maintenance routines – but can't.

#### Tasks such as:

- Lubricating by hand
- Manually checking many lubrication points
- Finding the right cartridge replacement for automatic lubricators

Which poses risks including:

- Over- or under-lubrication
- Localized pollution
- Bearing and component failures

Introduction

#### SCHAEFFLER

#### **Complex challenges**

## **But lubrication is crucial**

Because insufficient/incorrect lubrication is the No. 1 cause of machine bearing failure and downtime.

And there's been simply no better way of doing these tasks. Until now, that is.

#### **Typical causes of bearing issues:**

30 – 60%	<b>15 – 20%</b>	15 – 35%	15 – 20%
Related to lubrication	Related to contamination	Related to overload/ premature fatigue	Related to installation

Introduction

Turn complexity into simplicity

## OPTIME C1: The world's first smart lubricator

Combines all of the benefits of our Concept1 automatic lubricators with award-winning condition monitoring technology.



## **MORE transparency:**

Award-winning OPTIME technology lets you monitor the condition of all your lubrication points – from wherever you are – via the mobile app or webbased dashboard



## **MORE simplicity:**

**Plug-and-play functionality** makes OPTIME Concept1 simple to install, use and refill



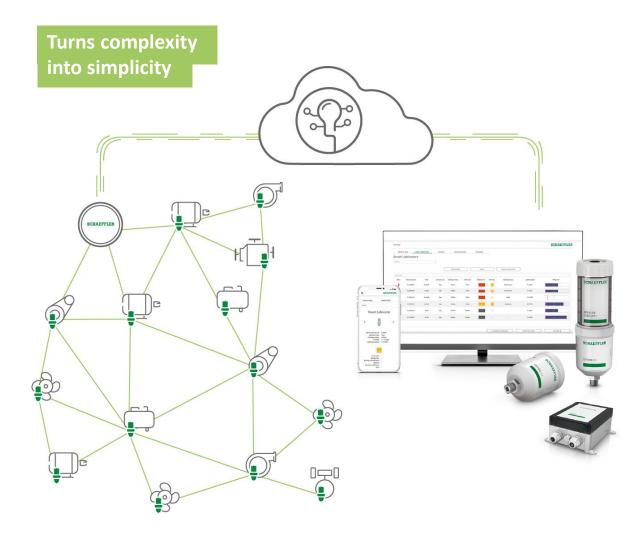
## **MORE uptime:**

Improved lubrication eliminates premature bearing failure, reducing unexpected and expensive machine downtime

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How it works	e betrey (5)	Derer Berer B		
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How it works

#### About OPTIME C1



With the new OPTIME C1, you can simplify the complex job of lubricating your machines.

- Easy-to-use and economical solution for automatic single-point lubrication
- Designed with the user in mind: simple sub-2-minute commissioning process, smooth expandability and wide range of possible uses
- Secure communication network
- All machine/lubrication statuses available in one app
- Part of the award-winning OPTIME family
- Easy-to-understand alarms and alerts mean fewer empty cartridges or blocked pipes
- No manual, laborious checks to ensure adequate lubrication
- Part of the OPTIME condition monitoring solution from Schaeffler

How it works

#### **About OPTIME**

#### Optime – Plug. Play. Predict.

The award-winning condition monitoring solution.

- OPTIME C1 is the latest addition to the award-winning Schaeffler OPTIME family
- The system was developed for the condition monitoring of rolling bearings
- Allows lubrication status to be checked on-site and remotely, not just within Bluetooth range, but anywhere with Internet connectivity
- Can detect potential damage, imbalances or misalignments – even weeks in advance

Induktive Anwärmgeräte

 Makes predictive maintenance of machines both affordable and easy



#### reddot winner 2021

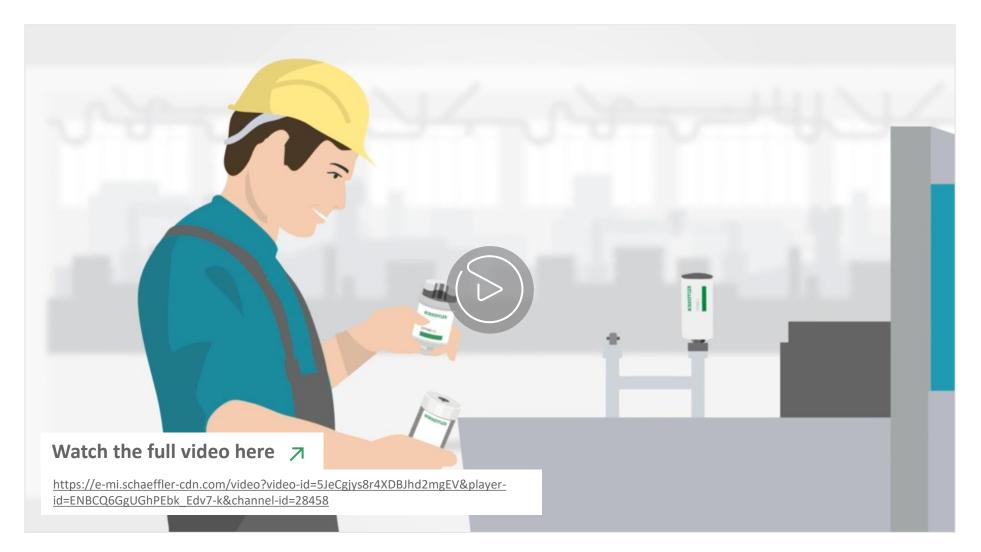
SCHAEFFLER

**Best-in-class:** The Schaeffler OPTIME solution received the Red Dot Award in 2021 – an award that recognizes outstanding product design. The innovative solution was honored in two categories: "Smart Product" and "Industrial Equipment."

#### PUBLIC

How it works
Watch the how-to video





# Customer success story

#### Customer success story

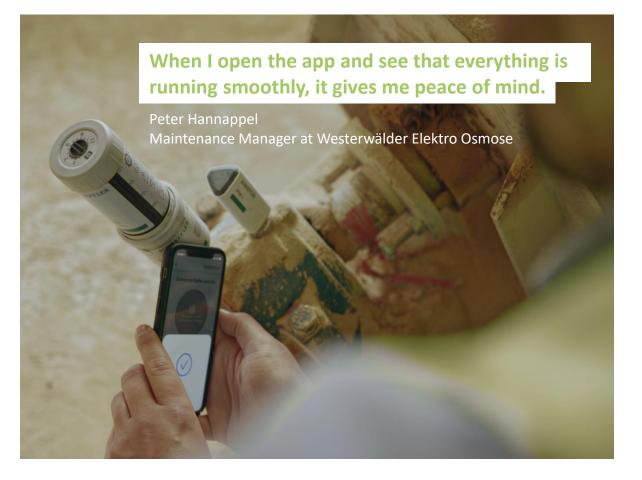
#### Westerwälder Elektro Osmose

### SCHAEFFLER

#### Less complexity, less downtime

When a machine breaks down, the entire production process can come to a standstill. Here is how the OPTIME C1 solved this challenge for Westerwälder Elektro Osmose and ensured greater uptime.

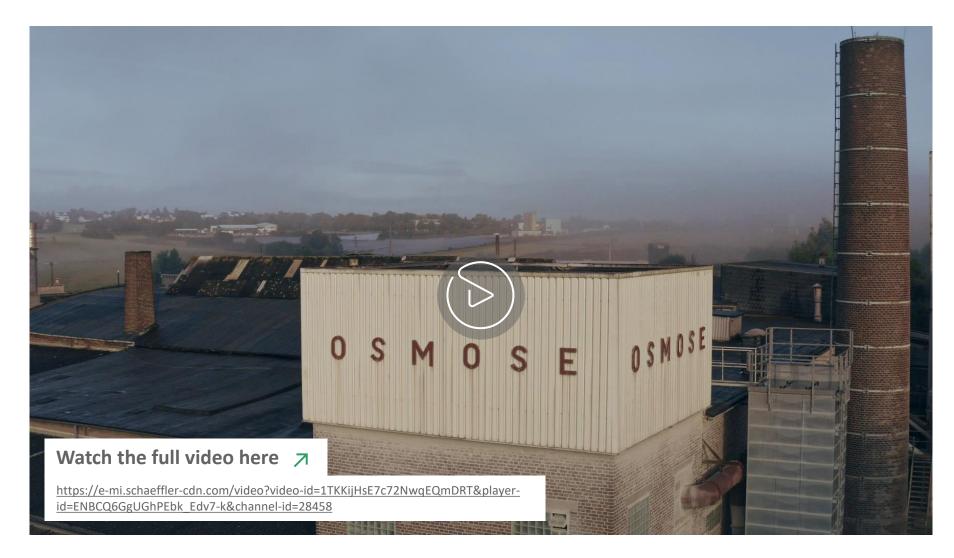
- Every lubrication point can be outfitted with the OPTIME C1
- The small size of OPTIME C1 lets it be installed anywhere, even in tight spaces
- Lubrication points can then be "forgotten" the app alerts workers when action needs to be taken (for example: if the lubricator cartridge needs to be replaced)
- This frees up resources while enabling quick action to avoid downtime



Customer success story

#### SCHAEFFLER

#### Westerwälder Elektro Osmose



# Use cases

ICHAETFLER

AUTTLES

WWW TOWN

#### Use cases

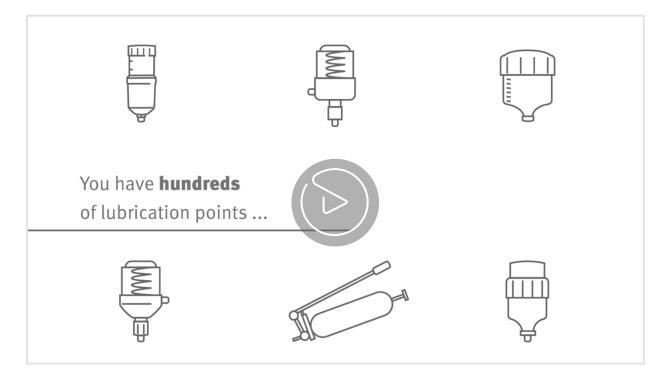
#### SCHAEFFLER

#### Turn stress into serenity

Challenge 1: You have hundreds of lubrication points to manage. But how?

Keep an overview of all of your lubrication points and any potential lubrication problems – no matter where you are – by connecting them to the IIoT with OPTIME.

- Current status and fill-level information available at a glance
- Avoid lubrication shortages, the cause of 80% of bearing defects
- Automatic alarm in the event of unusual operating conditions
- No need for time-consuming manual checks



#### Watch the full video here 7

https://e-mi.schaeffler-cdn.com/video?video-id=CdNq2B4HWAFwDxrQt3djAd&playerid=ENBCQ6GgUGhPEbk\_Edv7-k&channel-id=28458 Use cases

## SCHAEFFLER

#### Turn chaos into calm

Challenge 2: You need to change the lubricator cartridge. But how?

Reduce costly manual mistakes when changing your lubricator cartridges with the OPTIME app, which will tell you the correct grease to use and the appropriate settings for that specific lubricator.

- Changing cartridges is quick and easy: replacement just needs to be screwed on
- User guidance available via the app in several languages
- Reduction in downtime due to reliable, correct lubrication



#### Watch the full video here 7

https://e-mi.schaeffler-cdn.com/video?video-id=7vbPv7JTWoYWD9xPTSybPj&playerid=ENBCQ6GgUGhPEbk\_Edv7-k&channel-id=28458

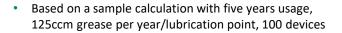
#### Turn effort into ease

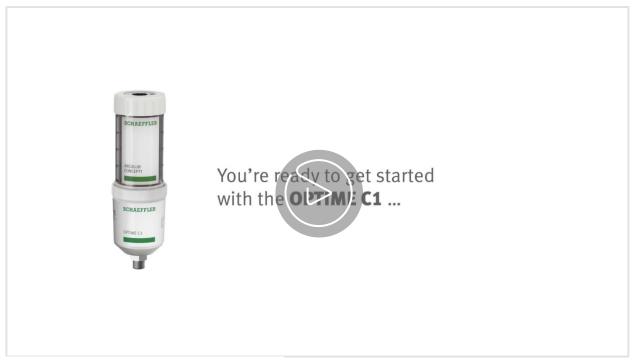
#### SCHAEFFLER

#### Challenge 3: You want to get started. But how?

Connect your OPTIME C1 lubricators quickly and simply thanks to the plug-and-play functionality as well as the extremely userfriendly OPTIME app.

- Designed with the user in mind
- Guided and simple installation, commissioning and maintenance
- Extended bearing life as result of optimized and controlled lubrication
- Saves an average of 44% (€62) per year, per lubrication point vs. manual lubrication\*





#### Watch the full video here 7

https://e-mi.schaeffler-cdn.com/video?video-id=58rk\_j1tfYBSRPRxjC3veL&playerid=ENBCQ6GgUGhPEbk\_Edv7-k&channel-id=28458

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#### **OPTIME C1**

Description	Value	Unit
Function OPTIME C1		
Drivesystem	Electromechanical	-
Operating pressure	≦ 10	bar
Metering volume per lubrication interval	0.5	cm <sup>3</sup>
Metering volume per day (dependent on size and setting of CONCEPT1)	0.17 up to 8.3	cm <sup>3</sup>
Commissioning	NFC	-
Lubricator OPTIME C1		
Dispensing time (steplessly adjustable)	1 up to 12	months
Lubricant volume	60 or 125	cm <sup>3</sup>
Lubricant - Grease	< NLGI 2	-
- Oil	> 68	cSt
Communication		
Wirepas Mesh (ISM band)	2.4	Ghz
Range with line of sight	100	m
Electrical characteristics		
	6	V
Power supply (battery pack)	2.3	Ah

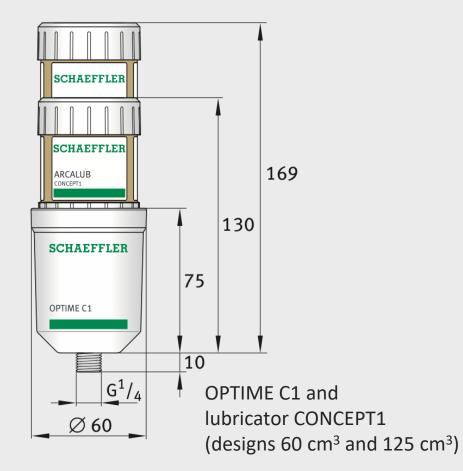
#### Description Value Unit **Other characteristics** Mounting position As required Threaded connector $G^{1}/_{4}$ PET Housing material = 0.25 Mass kg Duration 2 years Warranty and Number of operating life 10 emptying operations Packing unit 10 pieces **Ambient conditions** Protection class IP68 °C Operating temperature -10 up to +55 Temperature Storage (protect °C +20 ±5 (recommended) from direct sunlight, store in a dry place ) Humidity ≦ 65 % Certificates CE Radio Equipment Directive 2014/53/EU

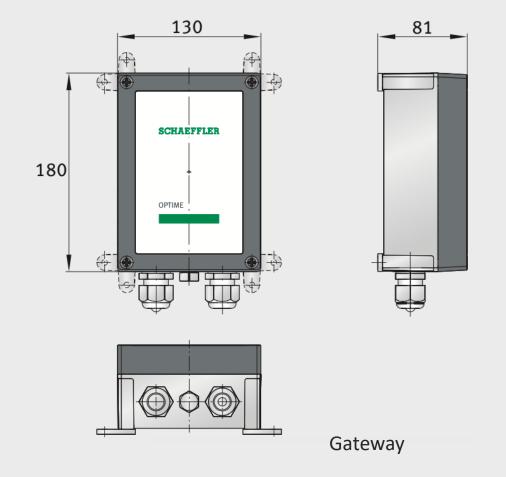
#### Gateway

Description		Value	Unit
Communication			
Wirepas Mesh (ISM band)		2.4	GHz
2G, LTE CAT M1 (additional options with installed local LTE stick)		-	-
Wi-Fi		2.4	GHz
Ethernet RJ45		-	-
SIM card format		Micro SIM (3FF)	-
Electrical characteristics			
Power consumption		30	VA
Power supply AC		85 up to 264	V
Frequency		47 up to 440	Hz
Ambient conditions			
Protection class		IP66	-
Operating temperature		–20 up to +50	°C
Storage	Temperature	–40 up to +85	°C
	Humidity	20 up to 90	%

Description	Value	Unit
Dimensions, mass		
Length	180	mm
Width	130	mm
Height	81	mm
Mass	= 1.2	kg
Certificates		
CE Radio Equipment Directive 2014/53/EU	-	-

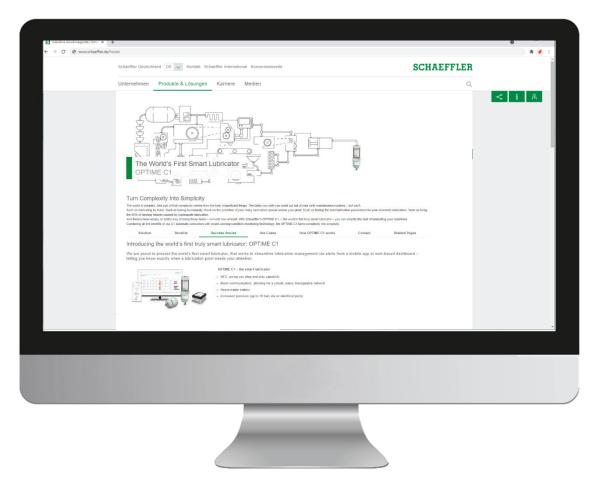
#### Dimensions





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# ¿Preguntas?